

ADVANCED THERAPIES: LONDON'S LANDSCAPE

19 March 2025

Advanced Therapies in London March 2025

MedCity have reviewed London's Advanced Therapies landscape, providing an overview of the core strengths such as academic, clinical, manufacturing, policy and financial infrastructure, and the key company trends in London.

Drawing from a range of sources, this review aims to provide an overview of the growth in the advanced therapies subsector, and to emphasise how a balance of manufacturing infrastructure, investment, academic excellence, and clinical expertise have enabled high volumes of growth and early commercial success for London's companies.

Initially presented at Advanced Therapies Europe, 2025

By Ella Churchill, Insights Manager, Life Sciences



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WHO WE ARE

London & Partners is the business growth and destination agency for London. We are a social enterprise, combining purpose with commercial rigour. We are funded by grants, partners and our portfolio of venture businesses.

The **MedCity** team is a unifying voice for Life Sciences in London. We amplify London's strengths, provide information and resources to businesses and entrepreneurs, and support the ecosystem to grow in London.



Why London?

Infrastructure to drive concept to clinic development of advanced therapies

London combines:

- 1. World-class talent pool
- 2. Clinical trial excellence
- 3. Access to capital
- 4. Co-ordinated ecosystem
- 5. Global scalability

London has a unique blend of world-class talent pool, clinical trials excellence, proximity to capital and regulatory and policy experts, and a co-ordinated ecosystem of 8 life sciences clusters which promote the growth and success of life science businesses within one of the most globally connected cities in the world.

MedCity have recently published core resources which highlight the life sciences infrastructure in London.

Dealroom, March 2025
 MedCity Life Sciences Global Cities Comparison Report 2024
 Medcity London Lab Showcase 2024



The London Offer

\$1.2BN invested in 2024¹

75,000 Life Science

37 BRCs & MRCs

students

London La

Showcase

Life Sciences Global Cities Comparison²

#1 for Health Research



#2 for Research Innovation



#3 Globally

Lab Space³

Investors & Universities co-located

7.8m ft² by 2032



LIFE SCIENCES GLOBAL CITIES COMPARISON REPORT 2024



<u>Cluster</u> Organisations



8 Life Science Clusters



Dedicated Support to Grow





There are more University Hospitals with deep translational immunology in London than I think anywhere else in the world.

So, for us it's a phenomenal place to be, and a great place for talent as a city which attracts young people from all over the world.

Iain McGill, CEO, Quell Therapeutics



London for advanced therapies

London is the European destination of choice for cell and gene therapy developers.



1 in 3 of Europe's advanced therapies companies are in the UK

... of which more than **1 in 3** companies are in London

222 **1 in 3** UK commercial and clinical cell therapy manufacturing sites are in London 222222 **1 in 6** of Europe's advanced therapies workforce are in London



67% of UK investment in advanced therapies has been received by London's companies in the past 10 years



London Advanced Therapies Story

A UK hub for advanced therapies clinical development

Since 2006, consistent investment in infrastructure to meet the demand for GMP manufacturing of vectors and commercial grade cell therapy have supported the commercial development of new cell and gene products in London.

Now, 1 in 3 of the UK's commercial and clinical manufacturing sites are in London, which support the highest concentration of cell and gene therapy companies in Europe to grow from concept to commercial product.

[1] NIHR <u>https://www.nihr.ac.uk/news/ps179m-advanced-therapy-treatment-centre-network-bolster-clinical-trial-infrastructure-uk</u>
 [2] Dealroom, March 2025

£17.9M funding in London Advanced Therapies Treatment Network¹

£75Bn combined valuation for London's advanced therapies companies²

1 st in Europe for company density

£1.3Bn investment raised² 2024 Further investment in King's GMP facility to increase vector capacity
 2024 London Advanced Therapy Treatment Centre Network Established

2021 EU funding for GMP facility expansion at Denmark Hill



2019 Zayed Centre for research at GOSH founded, with 6 Grade C cleanrooms

20 ac Kv

2018 capital grant for advanced therapies accelerator at Guy's Tower

Kymriah approved for NHS use

2014 Competition to locate CGT Catapult HQ in London

2006 King's Viral Vector Facility Founded

London Spin Out Gains FDA Approval For Next-Generation CAR-T

FDA approves obecabtagene autoleucel for adults with relapsed or refractory B-cell precursor acute lymphoblastic leukemia

On November 8, 2024, the Food and Drug Administration approved obecabtagene autoleucel (Aucatzyl, Autolus Inc.), a CD19-directed genetically modified autologous T cell immunotherapy, for adults with relapsed or refractory B-cell precursor acute lymphoblastic leukemia (ALL).

Full prescribing information for Aucatzyl will be posted on Drugs@FDA.

It has been exciting to support Autolus and see its paradigm-shifting advanced therapeutic reach this hugely important stage. Success in developing obe-cel shows what can be achieved through **collaboration between UCL, its affiliated hospitals and industry.**

> Dr Martin Pule Director of the UCL CAR T cell Programme Founder and Scientific Director Autolus

The London Vein-to-Vein Journey

Centers of excellence and expertise from bench to bedside

London's connected ecosystem provides infrastructure and expertise across the vein-to-vein journey.

Supported by LifeArc's funding for gene therapy hubs, deep translational immunology expertise, process development infrastructure across London's Universities and centres of clinical excellence.

London has the infrastructure for scaled delivery of groundbreaking therapies.



Advanced Therapy Knowledge Power

World-leading research translates to unicorn-worthy ventures

43% of the London advanced therapy company landscape are UK University spin outs, demonstrating the key role of the knowledge economy in advanced therapies spin out generation.

UCL Is home to Europe's largest translational programmes of CAR-T cell therapy in adults and children^{1.}

[1] UCL 2025 <u>https://www.ucl.ac.uk/translational-research/sites/translational-research/files/cgr_therapies_report.pdf</u>
[2] Linkedin, March 2025
[3] Pubmed, March 2025
[4] Beauhurst, March 2025





Key funders in London

Access to early-stage and growth-stage funding was another key driver that we've been able to capitalise on since moving to London.

Our founding investor, Syncona, is located here, and the infrastructure and access to funding from global markets has provided Purespring with a solid foundation for growth.

Sachin Kelkar, CFO

Syncona Partners and UCL Technology Fund are the most prevalent venture capital funders of advanced therapies in London, followed by F Prime Capital and Advent Life Sciences.

Many of these funds have co-funded major companies such as Quell therapeutics, Resolution Therapeutics, Orchard Therapeutics, and Aviadobio, who now benefit from colocation with their funding teams.

[1] Beauhurst, March 2025

Advanced Therapy Company Landscape

Advanced therapies output by university, technology, and investment

Most London companies focus on geneedited cell therapies, while top-valued ones develop gene therapies like Vertex and Orchard.

UCL leads in spin-outs, especially in advanced therapies, followed by King's, Imperial, and Cambridge. Platform developers, such as Ori Biotech and IMU Biosciences, have spun out of UCL and The Francis Crick Institute.

Rank	Origin University of CGT Spin Outs
1	University College London
2	King's College London
=3	Imperial, Cambridge
=5	Aberdeen, Bristol

Company Count

(*)rchard

therapeutics

£447M acquisition

UCL spin out, 2015

By Kyowa Kirin, 2024



Gene Therapy





RNA-based Therapy



Gene-Edited Cell Therapy





Platform Technologies





£10M License deal

By AstraZeneca, 2024

UCL & King's spin out, 2019

Regenerative Medicine



GAMMADELTA

Acquisition By Takeda, 2021 King's & Crick spin out, 2016

London's clusters

8 Life Sciences Clusters 1 City

Each with distinct research focus, academic expertise, and clinical infrastructure.

Clusters coordinate research efforts through co-location with collaborators, investors, local health networks, and local government leadership.



London's Trials

Trial density correlates to clusters with anchor institutions and innovation hubs focused on cell and gene therapies

70% of edited cell therapy trials in Knowledge Quarter¹
15% of cell and gene trials in SC1¹
28% of gene therapy trials in Moorfields Eye Hospital¹

Trials are in proximity to anchor research locations such as UCL, Imperial, Sutton, King's College London, and Moorfields Eye Hospital.



[1] GlobalData, March 2025

London's Companies

Companies co-locate to University and anchor institutions

28% in White City¹
38% in the Knowledge Quarter¹
8% in SC1¹
8% in Canary Wharf¹

Most companies are in the Knowledge Quarter, closely followed by White City, where nearly half of the spin outs in the cluster are from UCL.



London's Advanced Therapy Trial Landscape

A centre for excellence, and efficiency in phase I

There is a slightly higher proportion of gene therapy versus cell therapy trials, and recently gene therapy trials have trended towards more early-stage trials².

A significantly higher number of gene therapy trials are industry sponsored than cell therapy trials, thanks in part to the high output of clinical trials in cell therapy from UCL and King's College London.

[1] GlobalData, March 2025[2] Cilnicaltrials.gov, March 2025

83%

increase in trials initiated between 2020-2025¹

>86%

Of trials are industry-sponsored since 2020¹

Number of Cell vs. Gene Therapy Trials in London (Since 2000)²



Top Companies (Trial Sponsors) ¹	Top Indications ²		
Johnson & Johnson	Multiple Myeloma		
Novartis	ALL		
Moderna, Vertex,	B-ALL		
Autolus, Gilead, Intellia, Spur Therapeutics	DMD		
Bristol-Myers Squibb	Haemophilia A		
Prevail Therapeutics	Retinitis Pigmentosa		

More than half

of London's cell & gene trials are phase I or II²

68%

of cell therapy trials are industry sponsored¹

92%

of gene therapy trials are industry sponsored¹

Richmond Pharmacology

Excellence in first-in-patient studies with 24 years experience in phase I research & protocol design

Beyond London's world-class research hospitals, there are a network of global expert CROs in London who can support first-in-patient clinical trials. Richmond Pharmacology is a national centre working in collaboration with the NHS and a national network of hospitals and have a track record of collaboration with MHRA enabling first-to-dose studies.

The Southwark-based CRO demonstrates excellence in patient recruitment and follow up, and clinical trial design.

Intellia Therapeutics FIH PI within Target Population

 First to dose patient with *in vivo* CRISPR-Cas9 clinical trial which was run across 3 centers globally

Alnylam

Anylam RNAi FIH PI Study in Hypertension

 Screened 442 volunteers, enrolled 99 patients for a 4-part study with biannual administration



Cardior FIH Phase Ib Oligonucleotide Therapy for Heart Failure

- First in *patient* study, bypassed PD PK studies in healthy volunteers
- Saved 1 years' development time, demonstrated efficacy in target population, accelerated PII trials
- 100% participant retention during pandemic
- In PII: Patients were screened & identified within 10 days of myocardial infarction

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The London biotech ecosystem is vibrant, with a strong network of accelerators, incubators and support organisations specifically designed to foster the growth of life sciences companies.

London has provided us with unparalleled opportunities to grow, collaborate and access the resources critical for a biotech's success.

Sachin Kelkar, CFO, Purespring Therapeutics

purespring

Manufacturing Facilities

The investment in GMP manufacturing infrastructure has ensured capacity to meet the demand for concept to clinic manufacturing of cell and gene therapies for London's companies, as well as clients across Europe who work with these centres of excellence. Whilst not exhaustive of all facilities, below are some core institutions who can provide manufacturing capacity and consultation.

Royal Free Hospital London (UCL)

Cleanroom facilities for the manufacture of ATMPs

- 1st GMP lab set up in the UK
- Semi-automated closed cell manufacture
- CliniMACS prodigy platforms and Lonza 4D-Nucleofector LV-Unit platform
- 5 grade B, 1 grade C, 4 grade D cleanrooms
- LVV production facilities
- Cell and Gene manufacturing, spanning autologous, allogeneic, immune cell, stem cell and gene modification

Cell Therapy Catapult at Guy's Hospital

First location of the national cell therapy catapult in Guy's Tower

- **1,200m²** facility at Guy's Hospital
- Technology & process innovation labs for cell and gene therapy
- ATMP process technology capabilities spanning:
 - Viral vector
 - Stem cells
 - Cell engineering
 - Bioprocessing
 - Analytical and GMP translation

King's Gene Therapy Vector Facility

One of the largest academic vector manufacturing facilities globally

- >1,000 batches manufactured for clinical trials
- 60+ staff working across LVV, AVV & retroviral vectors
- **20 years**' legacy of GMP viral vector manufacturing
- Experienced release to the EU & US
- Fast, affordable, dependable support for early to mid-stage development
- Offer support from regulatory to QC, MSAT, process development & scale up
- 5 GMP cleanrooms, and more to come...

London CGT Catapult



World-Class Laboratory Facilities

Sufficient lab space to supply the forecasted demand by 2029 for the entire 'Golden Triangle'

Once greater capacity for manufacturing and scale up is required, developers can access plenty of world-class laboratory space to scale operations in the world's most connected city.

Real estate which offers:

- Collaborative communal space
- Incubator facilities
- Proximity to Universities
- International connection
- Increasing manufacturing facilities
- Amenities including business lounges, members clubs and roof terraces

See MedCity's full Lab Space Showcase for details

1.58M ft²

Life sciences real estate developed since 2021

7.79M ft² Total space by 2032







Policy Support for Innovative Therapies

In London, developers are co-located with global thought leaders in policy, regulatory, and analytical development guidance

MHRA

Focussed support for advanced therapies

- iLAP Unites NHS, MHRA and HTAs from the early stages of clinical development, ensures NHS operational readiness
- IRP supports UK approval for medicinal products approved by selected regulators

96% of trials since September 2023 received a combined review decision within **60 days**

30 days assessment for all clinical trial applications since 2023

British Pharmacopoeia: Quality Standards

Comprehensive guidance on best practice in assay development for ATMP products

- Partnership with NHS, academia, industry and MHRA to provide guidance and standardization platform for the community
- Latest guidance covers:
 - Flow cytometry
 - Vector copy number
 - rAAV capsid characterization
 - T and NK cell characterization assays

NICE

Early engagement scheme

- Provide metrics to focus on and NICE is used as a global price marker
- Increases the value of developing in the UK to set global value and pricing for drug
- York University pharmacoeconomics center is a global leader with multiple disease centers and provides excellent models to develop with NICE
- Provides support for companies aiming to enter the NHS market

MHRA

British Pharmacopoeia



The talent base and science is already here.

If we can shift both investment and leadership aspirations, then the UK certainly has the potential to create multiple homegrown biotech giants and truly play alongside the likes of Boston; sharing in a talent and investment pool and strengthening each other.



LONDON FOR ADVANCED THERAPIES

- Top talent & deep translational expertise
- Manufacturing & vein-to-vein network
- Access to capital
- Clinical expertise & infrastructure
- World-class lab facilities
- Proximity to regulators & HTAs



MORE FROM MEDCITY



The London Offer

"A prime destination for Life Science"







Home of the Lowest **MHRA & NICE** corporation tax in the G7

"London is a great place to live and work"



Vibrant. diverse culture



2,000 years World-leading of history knowledge economy

"London Life Science makes global impact"



An unrivaled environment for opportunity and innovation.

London is the catalyst for global healthcare advances

LONDON: WHERE THE WORLD COMES FOR LIFE SCIENCE.



A 'one-stop-shop' to explore the key strengths, infrastructure, latest news, and key stakeholders in London's life sciences ecosystem.

Updated regularly, the site is a live resource to assess London's life sciences ecosystem and understand industry trends in the sector.

Explore at lifescience.london

MedCity Benchmarking

<u>This report</u> examines five key rankings to benchmark 20 global cities and their life sciences ecosystems.





Professor, the Lord Ara Darzi

Co-director of the Insitute of Global Health Innovation, Imperial The analysis included in the first MedCity Life Sciences Global Cities Comparison report robustly captures the strengths of this great city life sciences ecosystem.



Overall Rankings

	Research	Health	Talent	Investment	Business	Overall
	Innovation	Infrastructure	Ecosystem	Environment	Environment	Rank
Boston	1	3	1	2	3	1
New York	3	2	5	1	1	2
London	2	1	4	4	2	3
San Francisco	4	8	2	3	8	4
Paris	8	5	9	8	7	5
Tokyo	10	4	8	10	4	6
Singapore	11	10	6	6	16	7
San Diego	6	7	17	7	6	8
Shanghai	9	6	12	5	18	9
Cambridge	5	15	13	16	5	10
Oxford	7	12	16	18	13	11
Amsterdam	17	11	10	12	9	12
Munich	15	13	7	13	11	13
Basel	14	20	3	20	12	14
Berlin	18	9	19	9	15	15
Stockholm	13	18	11	14	10	16
Melbourne	12	14	15	17	14	17
Hong Kong	16	19	18	15	17	18
Shenzhen	19	16	20	11	19	19
Hyderabad	20	17	14	19	20	20

Importance of Clusters

All top 5 cities have organized clusters, demonstrating the benefit of a coordinated life sciences ecosystem.

Clusters link **research** institutions to regional **health** networks and **investors** to drive **economic benefit** from knowledge economies.







Supporting International Collaboration

In 2024/5, MedCity partnered with Japan's JETRO, to run a **JETRO Accelerator Programme.**

MedCity welcomed Japanese advanced therapies start ups to explore London's life sciences ecosystem and opportunities to collaborate, including:

- Networking with key ecosystem stakeholders
- Access to UCL researchers, rare disease institutes & clinical trial institutes
- MedCity support with planning and ongoing consultation
- Direct introductions with relevant researchers and experts with follow-up meetings arranged

66

The programme's timing was beneficial for startups assessing whether London is the right location for clinical trials for their company.

Exposure to key industry players such as MSD, Richmond Pharmacology, GSK and the Catapult provided valuable insights into the UK's strengths as a clinical trial hub – 2024 Programme Participant

London's spin out landscape



London spin outs receive the largest volume of funding in the UK; more than **2.7x** the next highest UK city since 2010²



The highest concentration of spin outs is in the **knowledge quarter**¹



Highest rate of movement of UK University startups is from Cambridge **into London**¹



Spin outs originating and staying in London's Universities have **the fastest time** to IPO or acquisition of all London spin outs¹

Coming in April 2024:



Life Science Spin Out Frequency¹

#1	UCL
#2	Imperial
#3	King's College
#4	Queen Mary's



WORK WITH US





Setting up a UK entity and navigating the legal environment



Banking, accounting, tax, VAT and payroll



Recruiting your team



Finding and setting up your office or lab



Sector specific insights, contacts and events



Long term support and advice for your continued growth

